

CAPABILITY STATEMENT

YOUR CHOICE UNIFORMS INC.

**HOSPITALITY WEAR
FOR THE
GSA FEDERAL SUPPLY SCHEDULE**

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1.0 INTRODUCTION

Your Choice Uniforms Inc. is a small business S Corporation, with a proven record of accomplishment in the sale and distribution of culinary apparel for the US government, various State government agencies, commercial businesses of all sizes and non-profit agencies.

A family owned and operated business; Your Choice Uniforms Inc. was founded and incorporated by Maggie Matulko, Leszek Wislocki and Jacek Wislocki in 2001 by combining Ms. Matulko's accounting and restaurant marketing experience in addition to Leszek and Jacek's years of sewing experience. Your Choice Uniforms Inc. first catalog was produced solely by Ms. Matulko and mailed out in a quantity of about 10,000 in June 2002. This catalog generated enough responses and orders to allow Your Choice Uniforms Inc. to begin working on its second catalog in August 2002, using professional models, an updated design as well as updating Your Choice Uniforms Inc.'s website. This catalog was printed in quantity of 50,000 and was distributed in November 2002. In October 2003, Your Choice Uniforms Inc. began working on its third and current catalog, offering more fabrics and choices for our clients. The first waves of 5,000 catalogs were distributed starting in January 2004 and they have already begun to bring in numerous response and orders.

Your Choice Uniforms Inc. is pleased to present an exceptional value for the highest quality products and superior customer service. Your Choice Uniforms Inc. products are expertly crafted and proudly made in the USA. Our talented designers have created styles that appeal to both traditional and modern tastes. Your Choice Uniforms Inc. provides comfortable yet durable culinary apparel. By constantly exceeding the demands placed upon them Your Choice Uniforms Inc. has gained the recognition as a leading innovator making significant contributions that have changed the industry landscape.

Few companies are as knowledgeable about emerging standards that are dramatically transforming how culinary apparel is designed and applied. Today, Your Choice Uniforms Inc. is a leader in culinary apparel. We have translated much of our experience into repeatable solutions and are constantly breaking new ground with innovative approaches to unique customer challenges.



WHERE YOU CHOOSE QUALITY & COMFORT

Our extensive reach, flexibility, and personal touch provide our clients with precise and exacting answers to their culinary apparel needs. Your Choice Uniforms Inc. team members have successfully provided culinary apparel to virtually every aspect of business, government, quasi-government, and non-profit industries.

Your Choice Uniforms Inc.'s areas of specialization include:

- Chef Coats
- Chef Shirts
- Camp Shirts
- Chef Pants
- Shorts
- Vests
- Aprons
- Hats
- Neckerchiefs

Your Choice Uniforms Inc. is a leader in the sale and distribution of culinary apparel. Your Choice Uniforms Inc. offers a complete array culinary apparel tailored to specific industry needs. Your Choice Uniforms Inc.'s clients depend on us for consistently accurate, reliable, and timely performance in the delivery of our products.

Our Mission - to build a lasting relationship while providing you with unsurpassed service, quick delivery, and comfortable yet durable culinary apparel.

Your Choice Uniforms Inc. is a profitable and well-financed organization with an impressive list of high profile, highly satisfied clientele. The customers that purchase products provided by Your Choice Uniforms Inc. have benefited from our in depth knowledge of both requirements as well as the needs regarding chefs and their uniforms. This knowledge and experience ensures that our products provide maximum efficiency and usability to all of our clients

The proof of our capabilities is found not only in glowing client endorsements but also in overwhelmingly positive critiques and follow up comments from those who use our products. Our clients know this: Your Choice Uniforms Inc. provides *unsurpassed service, quick delivery, and comfortable yet durable culinary apparel.*

Our clients recognize Your Choice Uniforms Inc. as the premier provider of culinary apparel available to organizations today.

No single in- house organization can compete with our level of excellence, quality of product and price.



No Beginners, No Interns.....We are the "Pros"

2.0 PERSONNEL

Your Choice Uniforms Inc. Staff

It all starts with Your Choice Uniforms Inc. President and Chief Executive Officer, **Maggie Matulko**. Ms. Matulko holds a Bachelor of Science Degree in Accounting and brings over nine years of extensive experience in accounting and the financial aspects of a company.

Ms. Matulko is also the Person of Contact for all contracts. She is charged with the authority to make all decisions regarding the administration of projects and contracts. It is her responsibility to ensure that all resources--human resources and otherwise--necessary to accomplish the required tasks are provided.

Jacek Wislocki, Your Choice Uniforms Inc. Vice President and a General Manager, Mr. Wislocki brings over six years of management and purchasing experience to Your Choice Uniforms Inc.

Leszek Wislocki, Your Choice Uniforms Inc. Secretary as well as Production Manager, Mr. Wislocki brings over eight years of management, design and production to Your Choice Uniforms Inc.



3.0 CORPORATE EXPERIENCE

Your Choice Uniforms Inc., has a long history of going beyond the requirements of a project to ensure total customer satisfaction. Our clients include government, quasi-government, businesses of all sizes and non-profit organizations. Your Choice Uniforms Inc. has provided our culinary apparel to so many organizations for such a wide variety of topics, that there are too many to list. A few of the organizations that we have provided our quality Chef Coats, Chef Shirts, Camp Shirts, Chef Pants, Shorts, Vests, Aprons, Hats and Neckerchiefs include:

- United States Fleet and Industrial Supply Center
- Our Lady of the Resurrection Medical Center
- Horseshoe Casino
- M&J Frank Inc.
- Lane Community College
- Gimmesum Worldwide Inc

The most demonstrative endorsement is that Your Choice Uniforms Inc. is invited back over and over again to provide our culinary apparel.

Clients can confidently expect to come to us with any concept, or outline and fully expect Your Choice Uniforms Inc. to deliver to them the very best product and service respective of their organizational operational demands.

4.0 PRODUCTS

Your Choice Uniforms Inc. offers a full range of culinary apparel designed to exceed your business needs today, tomorrow and beyond. Your Choice Uniforms Inc. offers culinary apparel in a variety of designs and fabrics, delivered in a variety of methods. It can be off-the-rack or customized depending on our clients needs.

Admiral Chef Coat - The chef adds to an elegant presentation with stunning piping accents. Our Admiral Chef Coat is 100% cotton with piped neckline w/v-collar, v-shaped cuffs w/piping, matching cloth-covered buttons, inset breast pocket, and sewn underarm vents.

Short Sleeve Admiral Chef Coat - A short sleeved variation of the Admiral Chef Coat. Our Short Sleeve Admiral Chef Coat is 100% cotton, short sleeves with piped neckline w/v-collar, v-shaped cuffs w/piping, matching cloth-covered buttons, inset breast pocket, and sewn underarm vents.

Elite Chef Coat - The top of the line chef coat adds to an elegant presentation. Our Elite Chef Coat is 100% Egyptian cotton with rounded French cuffs, cloth-covered or cloth hand rolled buttons, inset breast pocket, and sewn underarm vents.

Elite Chef Coat with Piping - The top of the line chef coat adds to an elegant presentation with stunning piping accents. Our Elite Chef Coat is 100% Egyptian cotton with piped neckline and front lapel, rounded French cuffs w/piping, cloth-covered buttons, inset breast pocket, and sewn underarm vents.

Executive Chef Coat - Traditional Style with simple lines and a clean cut will always stand the test of time. Our Executive Chef Coat is 100% cotton with inset breast pocket, round French cuffs, and either cloth covered or stud buttons.

Classic Chef Coat - A modern design that is distinguishable by handsome piping accents and a cross over collar. Our Classic Chef Coat is 100% cotton with inset breast pocket w/piping, round French cuffs w/piping, piped neckline w/cross over collar, cloth-knot buttons, and sewn underarm vents.

Drop Shoulder Chef Coat - A little extra room throughout the shoulders provides ease of movement for chefs in action. Our Drop Shoulder Chef Coat is 100% cotton with back yoke, double needle top stitching, inset breast pocket, square French cuffs, left sleeve pocket, sewn underarm vents, and cloth knot buttons.

Imperial Chef Coat - The unique shoulder design looks contemporary and sophisticated in any kitchen. Our Imperial Chef Coat is 100% cotton with back yoke, double needle top stitching, inset breast pocket, left sleeve pocket, sewn underarm vents, and knot-button sleeve closure and cloth-knot buttons.

Traditional Chef Coat - Traditional Style with simple lines and a clean cut will always stand the test of time. Our Traditional Chef Coat is 100% cotton with patch breast pocket, rounded French cuffs, and cloth knot buttons.

Traditional Chef Coat Lined - Traditional Style with black lined front lapel, black cuffs and collar. Our Traditional Chef Coat is 100% cotton with patch breast pocket, rounded French cuffs, and cloth knot buttons.

Short Sleeve Traditional Chef Coat - A short sleeved variation of the Traditional Chef Coat with simple lines and a clean cut. Our Short Sleeve Traditional Chef Coat is 100% cotton with patch breast pocket, rounded French cuffs, and cloth knot buttons.

Traditional Chef Coat Lined - Traditional Style with either Leopard or Siberian Leopard lined front lapel, cuffs and collar. Our Traditional Chef Coat is 100% cotton with patch breast pocket, rounded French cuffs, and silver rim buttons.

Colored Traditional Chef Coat - Traditional Style in either smoked blue, olive, black or khaki distressed cotton. Our Traditional Chef Coat is 100% cotton with patch breast pocket, rounded French cuffs, and black dome buttons.

Women's Chef Coat - A touch of femininity has been added to create a beautiful chef coat designed for the shape of a woman. Our Women's Chef Coat is 100% cotton with inset breast pocket, pleated sleeves, straight cuffs, center back pleat, faux belt with knot button closures, sewn underarm vents, and cloth knot buttons.

Women's Raglan Chef Coat - The use of innovative design gives this women's coat the combination of comfort, mobility, and a sleek style. Our Women's Raglan Chef Coat is 100% cotton with small breast pocket w/button, ¾ length sleeves, left sleeve pocket, rounded French cuffs, side tabs, cloth covered buttons and sewn underarm vents.

Tunic Chef Coat - The updated pullover design is both modern and distinctive. Our Tunic Chef Coat is 100% cotton with back yoke, silver rim buttons, breast patch pocket, left sleeve pocket, square French cuffs, and sewn underarm vents.

Raglan Chef Coat - Jersey- like shoulders offer ease of movement for the busiest chefs. Our Raglan Chef Coat is 100% cotton with breast patch pocket, left sleeve pocket, square French cuffs, and either plastic dome or cloth-knot buttons.

Standard Chef Coat - The essential chef coat made for everyday use. Our Standard Chef Coat comes in both black or white is 100% cotton and poly/cotton blend with breast patch pocket, left sleeve pocket, square French cuffs, sewn underarm vents and either plastic dome or cloth-knot buttons.

Basic Chef Coat - Value driven and durable, our Basic Chef Coat stands up to the toughest conditions. Our Basic Chef Coat comes in both black or white poly/cotton blend with breast patch pocket, left sleeve pocket, straight no cuff sleeves and either plastic or cloth-knot buttons.

Cook's Shirt - This variation of a chef coat is both casual and cool. Our Cook's Shirt is 100% cotton with short sleeves, two inset breast pockets, cloth-knot buttons, double needle top stitching, with both a front and back yoke.

Traditional Cook's Shirt - Keep your cooks cool and comfortable so they can be at their best. Our Traditional Cook's Shirt is available in either 100% cotton or lightweight 4.5 oz. Poplin with short sleeves and silver rim buttons.

Mandarin Collar Cook's Shirt - The Traditional Cook's Shirt with an elegant Mandarin collar. Our Mandarin Collar Cook's Shirt is available in either 100% cotton or lightweight 4.5 oz. Poplin with short sleeves and silver rim buttons.

Service Shirt - Pleasing first impressions set the stage for enjoyable dining. Our Service Shirt is 100% cotton with short sleeves, two inset breast pockets, black dome buttons, double needle top stitching with front yoke.

V-Neck Kitchen Shirt - Cut for maximum comfort and mobility in the kitchen. Our V-Neck Kitchen Shirt is 100% cotton with short sleeves, breast patch pocket, and side slits.

V-Neck Kitchen Shirt w/Piping - It is the perfect touch of both comfort and class. Our V-Neck Kitchen Shirt w/Piping is 100% cotton with short sleeves, breast patch pocket w/piping and side slits.

Camp Shirt - Keep your staff cool and comfortable so they can be at their best. Our Camp Shirts are available in lightweight 100% cotton with short sleeves and black buttons.

Traditional Vests - Keep your staff at their best with our Traditional Men or Women Vests. Our vests are available in lightweight 100% cotton variety of colors.

Baggy Pants - Our 100% cotton Baggy pants are designed to provide maximum comfort. They are cut full through the hips and thighs and neatly taper towards the ankles. Our Baggy Pants come with 3" elastic waistband, two side pockets, and two back pockets.

Straight Cut Chef Pants - Our 100% cotton Chef pants with straight leg cut are designed to provide maximum comfort. These pants come with 2" elastic waistband, two side pockets, and two back pockets.

Zipper Chef Pants - Our 100% cotton Chef pants with straight leg cut are designed to provide maximum comfort. These pants come with 2" elastic waistband, two side pockets, and two back pockets and front zipper.

Chef Pants - This variation of pants are right in between Baggy Chef Pants and Straight Cut Chef Pants. If Baggy Pants have too full cut for you and Straight Cut Chef Pants are too straight of a cut for you this is a perfect garment. Our Chef Pants are 100% cotton 2" elastic waistband, two side pockets, and two back pockets.

Cargo Pants - The ultra hip design is both fashionable and functional. Our Utility Pants are 100% cotton, relaxed cut come with either 2" or 3" elastic waistband, two side pockets, two cargo pockets, and two back pockets.

Bib Apron - A traditional apron with a generous split front pocket and adjustable neck closure. 35" L x 35" W

Long Waist Apron (Pocketless) - Crisp simplicity makes a statement for the bar and kitchen staff. 34" L x 36" W

Long Waist Apron w/Pockets - Designed to elegant and functional for both the kitchen and wait staff. 34" L x 36" W

Classic Apron - A unique design adds style and flair to ordinary Bib Apron. 30" L x 28" W

Midlength Apron - A versatile style will compliment any dining room from five star to family casual. 25" L x 28" W

3 Pocket Server Apron - Your busy wait staff will keep up to the fast pace by staying organized with 3 roomy pockets. 14" L x 27"

Chef Toque with Piping - Add a stunning accent to a chef toque with piping. Chef Toque with Piping is light yet sturdy 7 oz. Poplin, with adjustable Velcro closure.

Chef Beret - A European style that will always add the perfect flair. Chef Beret is 100% cotton, with adjustable Velcro closure and is available in color top with black band.

Chef Toque - This distinctive chef hat is always charming. Chef Toque is light yet sturdy 7 oz. Poplin, with adjustable Velcro closure and is available with color band.

Pleated Chef Hat - A French tradition worn by the highest ranking, most prestigious chef. Pleated Chef Hat is 7.0 oz. Poplin, with adjustable Velcro closure, use light starch after washing.

Classic Beret - The ½ inch elastic band in the back helps provide a snug, secure fit. Classic Beret is a 65/35-poly/cotton blend.

Neckerchief- The perfect addition to any chef coat that also works well as a bandana. Neckerchief is lightweight 4.5 oz. Poplin.

Head Wrap- Bandana like ties add a contemporary feel to this 100% cotton hat.

Skull Cap- This neat fitting cap is simple yet hip. Skull Cap is 100% cotton with ½ inch elastic band in back.

Puffy Cap- This brand new design is perfect for those that need to get long hair neatly contained.

Elite Cap- The sailor inspired style with elegant piping is both modern and classy. Elite Cap is 100% cotton with ½ inch elastic band in back.

5.0 GSA SCHEDULE INFORMATION

The following is information pertaining to Your Choice Uniforms Inc. award to the GSA's Federal Supply Schedule:

Company Info: 1641 West Carroll Ave, Chicago IL 60612

Contract Number: GS 07F 5918P

Contract Period: July 30, 2004 - July 29, 2009

Multiple Award Federal Supply Schedule Contract for: Food Service, Hospitality, Cleaning Equipment and Supplies, Chemicals and Services.

SIN Awarded: 852-4 Hospitality Wear

Delivery/Performance Area: 48 Contiguous States and District of Columbia

FOB Point: Destination

Order Limitations: Maximum Order: \$1,000,000.00

Minimum Order: \$100.00

Basic Discount Term: 10% - Wholesale Pricelist

Payment Terms: Net 30

Additional 1% 20, Net 30

Additional 2% 10, Net 30

Quantity/Volume Discount Terms: Additional 1% discount for orders over \$10,000

Additional 2% discount for orders over \$25,000

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We accept Visa, MasterCard, and American Express

Your Choice Uniforms Inc. shall pay the Industrial Funding Fee (IFF) of 0.75% sales, in accordance with clause 552.238-77.

Your Choice Uniforms Inc. has an approved accounting system to track labor hour task orders and is authorized to accept labor hour task orders when determined appropriate by the task ordering agency.

Other Direct Costs (ODC's) will be listed as separate line items and identified as "open market charges." The task-ordering official will negotiate these Other Direct Costs when the task order is issued. When ODC's are valued over \$2,500.00, all pertinent acquisition regulations must be followed.